

INFORMATION
TECHNOLOGY AND
COMMUNICATION

SECURITY SYSTEMS

UTi
OVERVIEW

INTELLIGENT
TRANSPORTATION
SOLUTIONS

FACILITY MANAGEMENT

CONSTRUCTIONS
AND INSTALLATIONS



Who we are

UTI, one of the most important and innovative companies in Romania, has always stood for excellence, technology, trust, and a strong commitment to quality. Innovative ideas and ambitious approaches, as well as a flair for entrepreneurship led UTI on a track for long-term success.

Our vision is to integrate and develop technology that makes life better for everyone, everywhere, from a small town, to a large city, from an individual to a large organization or a governmental institution. This is what motivated us to keep the pace with the latest technologies, to add innovation, to reinvent ourselves.

We market and deliver industry-specific solutions that enable clients to address key challenges in their market sectors, horizontal services and technology products (software and hardware) on domestic and international markets. We bring together capabilities, system integration, consulting services, maintenance services and the team's dedication to success.

All this makes it possible for UTI to provide a portfolio of physical and IT security, ITS solutions, automation and facility management systems and services that solve critical problems for our clients.

Cutting-edge technology, the combined expertise of over 1.300 employees, strong partnerships with world known producers have made UTI a key player in keeping the people safe, improving vital infrastructures, and ensuring business efficiency.

During 2018, UTI focused on putting in practice the strategic plan we had developed the year before and has achieved significant progress and delivered strong results that reflect ongoing development of its businesses.

Numbers That Matter

1990

The year the company was founded.

1300 employees

A company is defined by its people, by their commitment and input, and UTI has some of the best. We value our people and support them in their initiatives that, in turn, enable UTI become a more powerful company on the regional market.

5 business lines

- Security Systems
- Information Technology and Communications
- Intelligent Transportation Systems and Ticketing
- Installations and General Contracting
- Facility and Property Management

8 countries

UTI has a good presence in Central and Eastern Europe, having local offices in: Romania, The Netherlands, Bulgaria and having implemented projects in several European and Asian countries.





GROW THROUGH ADVERSITY

Strategy

Change is an unavoidable feature of business today and it usually has benefits for businesses which are willing to adapt. Today's challenges, such as digital transformation, accelerated urbanization, demographic and climate change, can create new business opportunities and perspectives or even point a critical eye on the already established plans and leave room for innovation and entrepreneurial decisions. Some changes might come with stress and difficulties that we have come to consider also as signals of growth and hope.

[We strongly believe that if we are able to use adversity in our advantage, we can turn everything around and GROW THROUGH ADVERSITY. Change, challenge, and adaptation have been a constant of UTI's evolution that have contributed to its success so far and have always been part of our strategy.](#)

The strategy we set for the next years mirrors the future that we wish to attain. The strategic directions are designed to shape our business portfolio and strengthen our business and financial performance in the long term and are translated into operational plans delivered by our business lines.

Strategic directions

- Consolidation of the UTI brand as a top system integrator on the domestic markets
- Development of Public - Private Partnerships
- Expansion of the market scope through mergers and acquisitions
- Accession of EU Development Grant Funds
- Innovation and intellectual property development

Integrity and compliance

In the 28 years of existence, UTI has built an excellent reputation thanks to the quality and reliability of the delivered solutions and services, to the company's technical performance, and to the innovation it incorporates in its solutions. This is what UTI will continue to stand for in the future.

Our good reputation is a valuable resource and its protection is vital for us. Thus, according to the implemented Code of Ethics and Business Conduct, we follow the rules in force and the values that helped us gain and maintain a leader position on each market that we are active on: integrity, fairness and the highest ethical standards.

Our Code is an integral part of our daily business operations and practices and sets the ethical and legal framework the company and its employees observe in relation to all stakeholders. Conducting business with the highest degree of ethical integrity is the job of every employee, from the executives to the members of the Board.

The ethical guidelines are part of a continuous improvement process and give expression to our corporate values of being trustworthy, responsible, excellent, and innovative.

[In 2018, UTI Grup and its affiliated companies have obtained the ISO 37001 certification for its anti-corruption management system. The certification was issued by PECB Canada.](#)

UTI observes all applicable environmental, health and safety laws and regulations. All employees are responsible for conducting their work in a manner that is safe to themselves and to those around.

UTI is responsible to the community and addresses its needs for growth and improvement. We focus on creating positive change on such fields as: education, art, health, animal protection through community partnerships.



Employer of choice

UTI's success is due mainly to its talented and passionate employees. UTI encourages and challenges them with exciting and innovative projects, both on the Romanian and on the international markets.

UTI is a top employer for people with technical background and expertise as it offers great professional prospects. The company makes sure that all its employees are highly qualified and trained. This ambition is reflected in our recruitment and lifelong learning policy, which proves UTI's efforts to ensure that all employees are familiar with international professional standards and practices.

We are constantly raising the professional standards our employees have to meet and we focus on attracting young people for either specialist or executive positions. Thus, we establish contacts with students and Master of Science graduates in our R&D projects, which will turn into business ideas and new products/ solutions.

The students and the graduates that join our team find in our company multiple opportunities to learn and develop their careers, they are assisted by specialists and trained every step of the way.

UTI offers experienced professionals a wide range of opportunities to continue their personal success stories, while contributing to the company's success story.

UTI Student Program financially enables 10 young students of technological universities in Romania to strengthen their technical knowledge in various extracurricular activities and, once they finish their studies, the company offers them a position within the technical department.

More than 100 UTI employees own company shares and are thus co-owners of the company.

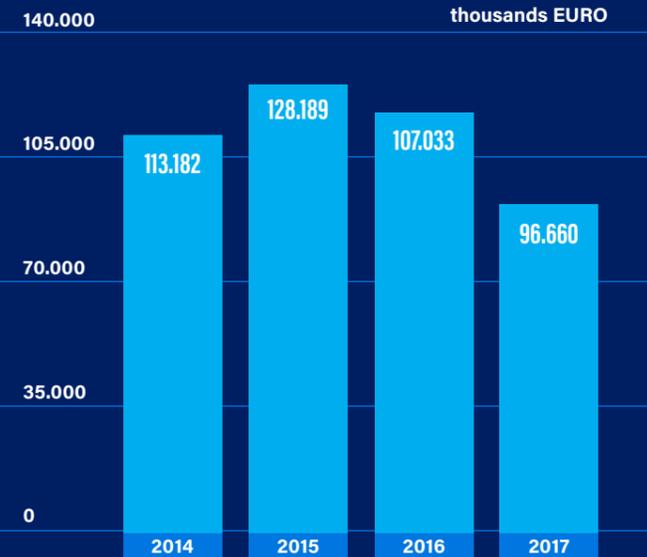
Financial data

Trust is one of the fundamental values that characterize all our projects. Before we can provide our client with valid recommendations, we take the time to consider the needs and understand the requirements of the business. This enables us to properly identify the scope of the project, deliver the most appropriate solutions and develop a long-term relationship.

We maintain an open dialogue with the clients, so that we are aware of any potential obstacles and we promptly solve all the challenges that could arise in an ever changing business environment while the project is in progress. Paying attention to our clients and understanding their individual requirements make us successful.

An important part of UTI's revenues are generated by ongoing projects/recurrent clients, but the company has also the technical capabilities and solutions to attract new clients each year.

TURNOVER



EBITDA



Innovation

All our efforts are oriented towards the company's profitable and sustainable growth. To achieve this, we continue to increase our investments in R&D. Most of UTI's business activities are technology intensive, making innovation a strategic priority and the driving force behind the company's long-term development.

UTI's advanced technological solutions are the result of continuous work of a team of capable and ambitious specialists. As the world is facing challenges that call for innovative answers, we strive to discover and deliver solutions that meet these challenges and contribute to improving the world.

DOMAINS OF INTEREST

- Internet of Things (IoT) – the intelligent interaction among devices, systems and services that connect through Internet
- Artificial intelligence (traffic optimization algorithms, prediction algorithms for intelligent transportation systems, video and audio analysis algorithms, etc.)
- Energetic efficiency (intelligent registration of resources consumption by an integrated monitoring of the consumer, efficient management of faults in order to optimize the resource consumption, etc.)

Through partnerships with such universities as the Polytechnics University of Bucharest, the Technical University of Civil Engineering or the Faculty of Automatic Control and Computers in Bucharest, we have contributed to increasing excellence in higher education and to the development of scientific research.



Ongoing R&D Projects

UTI is active in various research and development projects at national and international level, financing or co-financing the development of new products, solutions and technologies.

THE ALLIANCE GROUND SURVEILLANCE PROGRAM

This NATO program was initiated to support joint intelligence, surveillance and reconnaissance for all the 28 NATO allies and to give commanders a comprehensive picture of the ground situation. It will be made available to the Alliance in the 2017-2018 timeframe and will be acquired by 15 Allies (Bulgaria, Czech Republic, Denmark, Estonia, Germany, Italy, Latvia, Lithuania, Luxembourg, Norway, Poland, Romania, Slovakia, Slovenia and the United States)

SAFE SHORE

Starting with 2016, UTI and 10 worldwide famous partners have been attending an international R&D project that has as main objective the consolidation of maritime borders security by detecting drones. As part of the System for detection of Threat Agents in Maritime Border Environment – SAFESHORE, UTI's contribution consists of developing audio/video analysis and information security solutions.

EWISA (EARLY WARNING FOR INCREASED SITUATIONAL AWARENESS)

UTI Grup in partnership with Intracom Telecom Greece and Proeptica develops and tests border

protection technologies for a Consortium made up of the Center for Security Studies – KEMEA, Spain Guardia Civil, Finnish Border Guard, Romanian Border Police

SPERO (INTEGRATED PLATFORM AND APPLICATIONS FOR MANAGEMENT OF DISASTERS AND MAJOR CRISIS)

Partners: National Institute for Research and Development in Informatics, Polytechnic University of Bucharest, Military Equipment and Technologies Research Agency, UTI Grup, Terrasigna, Institute of Space Science of Magurele, Astronomy Institute of Romanian Academy, Military Technical Academy

SPIA (SYSTEMS AND INTELLIGENT PLATFORM FOR VIDEO AND AUDIO ANALYTICS)

Partners: Polytechnic University of Bucharest, Military Equipment and Technologies Research Agency, UTI Grup, The protection and Guard Service

UAV (UNMANNED AERIAL VEHICLE PLATFORMS WITH DEDICATED CAPABILITIES AND SUPPORT INFRASTRUCTURE FOR NATIONAL SECURITY MISSIONS)

Partners: INCAS, Polytechnic University of Bucharest, Military Equipment and Technologies Research Agency, UTI Grup, ICPECA, Avioane Craiova SA





Security Systems

Different types of security threats - terrorism, cybercrime, urban crime, trafficking, illegal immigration, natural disasters, industrial accidents, etc. are constantly evolving. As leader of the national security market, UTI delivers integrated security systems for critical infrastructures, integrated security for retail, commercial and industrial sites and integrated defense and security solutions for the defense industry.

The security concepts UTI provides combine technical, procedural and human resources so that the clients have multiple advantages: better security, minimal losses, low operational costs.

Key facts

- Top national security integrator within complex projects
- Technological solutions delivered to the Middle East, Poland, Bulgaria
- Research-driven innovation mindset
- Company and personnel certifications in key security domains



HOMELAND SECURITY

UTI delivers turnkey solutions for the protection of critical infrastructures and national security sites. The company relies on its extensive experience to provide scalable solutions for infrastructures of any size and level of complexity, but also products and solution designed specifically by UTI according to the needs of each client.

It is this mix of integrated solutions that assures the long-term security of critical infrastructure buildings, operations, personnel, data and business continuity under all circumstances.

- Integrated solutions for critical infrastructures
- Integration of physical security and cyber security
- Border security
- xRay screening
- Urban security and surveillance
- CBRNe protection solutions



SELECTED PORTFOLIO

- Cernavoda Nuclear Power Plant - Integrated security solutions
- Transelectrica Romanian Power Grid Company - Integrated security
- Henri Coanda International Airport of Bucharest - Integrated security
- Targu Mures Airport - XRay detection systems
- Sibiu Airport - XRay detection solution
- Aurel Vlaicu International Airport of Bucharest - Integrated security
- Constanta Port - Integrated security
- Targu Mures Emergency Management Center

Security Systems



DEFENSE

UTI has created a solid reputation in the defense industry as a result of the high-performance solutions it delivers and implements for military forces in constant need of cutting-edge solutions. UTI provides a range of equipment, systems, software and services to enable military forces gain and maintain operational superiority.

- Armoured vehicles and mobile platforms
- Air surveillance radars
- Battle management systems
- C4I
- EOD and Utility Robots
- Tempest equipment

SELECTED PORTFOLIO

- Romanian Ministry of National Defense - Integrated security, Tempest Equipment, Radars, C2I, HAWK Communications
- Romanian Ministry of Internal Affairs - Tempest Equipment



CIVIL SECURITY

UTI provides a comprehensive civil security solution portfolio that involves deploying coordinated integrated systems and develops projects based on proprietary equipment and software applications which are efficiently integrated with parts provided by the best producers of security equipment.

- Integrated physical security
- Video analytics
- Risk analysis and consulting
- License plate recognition

SELECTED PORTFOLIO



RETAIL SECURITY

UTI is a regional market leader for complex security solutions provided to national and international retailers' chains. Our range of products and services covers complete low currents package, integrated security and fire solutions, including risk analysis, design, engineering, commissioning, installing and maintenance services, advanced active and passive fire protection.

- Integrated security
- Electronic Article Surveillance
- Pneumatic Tube

SELECTED PORTFOLIO





Information Technology and Communications

Information Technology and Communications have impacted societies on many levels, extending their reach to public administration, community life, family life, education, careers, to name just a few.

UTI's IT&C business line is a strong presence on the Romanian technological market, a system integrator well-known nationally and highly experienced in developing complex projects that integrate both hardware and software solutions and deliver innovation where it is most needed.

Key facts

- Top IT integrator in Romania
- Active player in the digitalization process of national key institutions
- Full range of industry-tailored proprietary products



SMART GOVERNMENT SOLUTIONS

As the computer age is developing, central and local authorities meet new challenges. The traditional institutions and their classical processes of governing change into "e-government", where information technologies have the ability to improve interaction with citizens, businesses, and industries.

Our solutions meet the growing demand of Governments for services at lower costs, and improved efficiency.

- eProcurement solutions
- eHealth
- Telemedicine
- Law enforcement records management
- Traffic offences enforcement management
- Commercial aviation management

SELECTED PORTFOLIO

The Romanian Naval Authority

Traffic Management System of Vessels on the Danube - Black Sea Canal

The Romanian Digital Agenda Agency

Collaborative information system for public acquisitions

The Romanian National Health Insurance House

National E-Health Record

The Romanian Ministry of the Interior

Criminal Record Information System

The Romanian National Company for Highway and National Road Administration

E-vignette system

The Romanian Waters National Administration

Water Management Integrated System

The Romanian Integrity Agency

Integrated Information System to prevent interest conflict in public acquisitions

CLOUD COMPUTING AND BIG DATA

The amount of data continues to increase at an exponential rate and conducts to new business models and project approaches. The paradigm is now centered on collecting, storing, handling and extracting meaning from different kind of data. Cloud computing can be used to easily handle any amount of data.

UTI's approach relies on conjoined cloud computing and big data, while the experience in large scale projects indicates the importance and the advantages of big data in cloud computing.

SELECTED PORTFOLIO

The National Institute for Research & Development in Informatics

Cloud Infrastructure for the Romanian Public Institutions





Information Technology and Communications

GIS SOLUTIONS

The rapidly changing economic conditions have complicated the development process and although the budgets were drastically cut, the decision makers are forced to maintain the service level and constantly improve the citizens' quality of life.

The information technology, especially geographic information systems, prove to be crucial in enabling local authorities to continue their plans to modernize the communities.

- Complete range of IT GIS solutions
- City planning, GIS data bases, land registration, green spaces registration, agriculture register, taxes
- 3D data production (Lidar)
- Orthophoto maps production
- IT solutions for utility companies (water, electricity, gas, etc.)
- Emergency situations management solutions

SELECTED PORTFOLIO

National Agency for Cadastre and Land Registration
National Agricultural Register

SYSTEM INTEGRATION AND ENTERPRISE PROJECTS

UTI is one of the few integrators in the regional market that provides the most appropriate solutions to companies, individuals, institutions that look for a company able to put opportunities into words, to approach and overcome challenges.

UTI solutions are provided with interoperable and compatible architecture. This approach eliminates the risks of hardware and software incompatibilities and ensures a lower total cost of ownership for the customer.

UTI combines hardware, COTS software, and proprietary software to deliver cutting-edge platforms and services for its clients.

- Emergency Management Center
- Intelligence Lifecycle Management
- Number Portability
- Fare Comparison
- Document and workflow management
- Airport operational management
- Enterprise Resource Planning
- Equine Identification and Registration

SELECTED PORTFOLIO

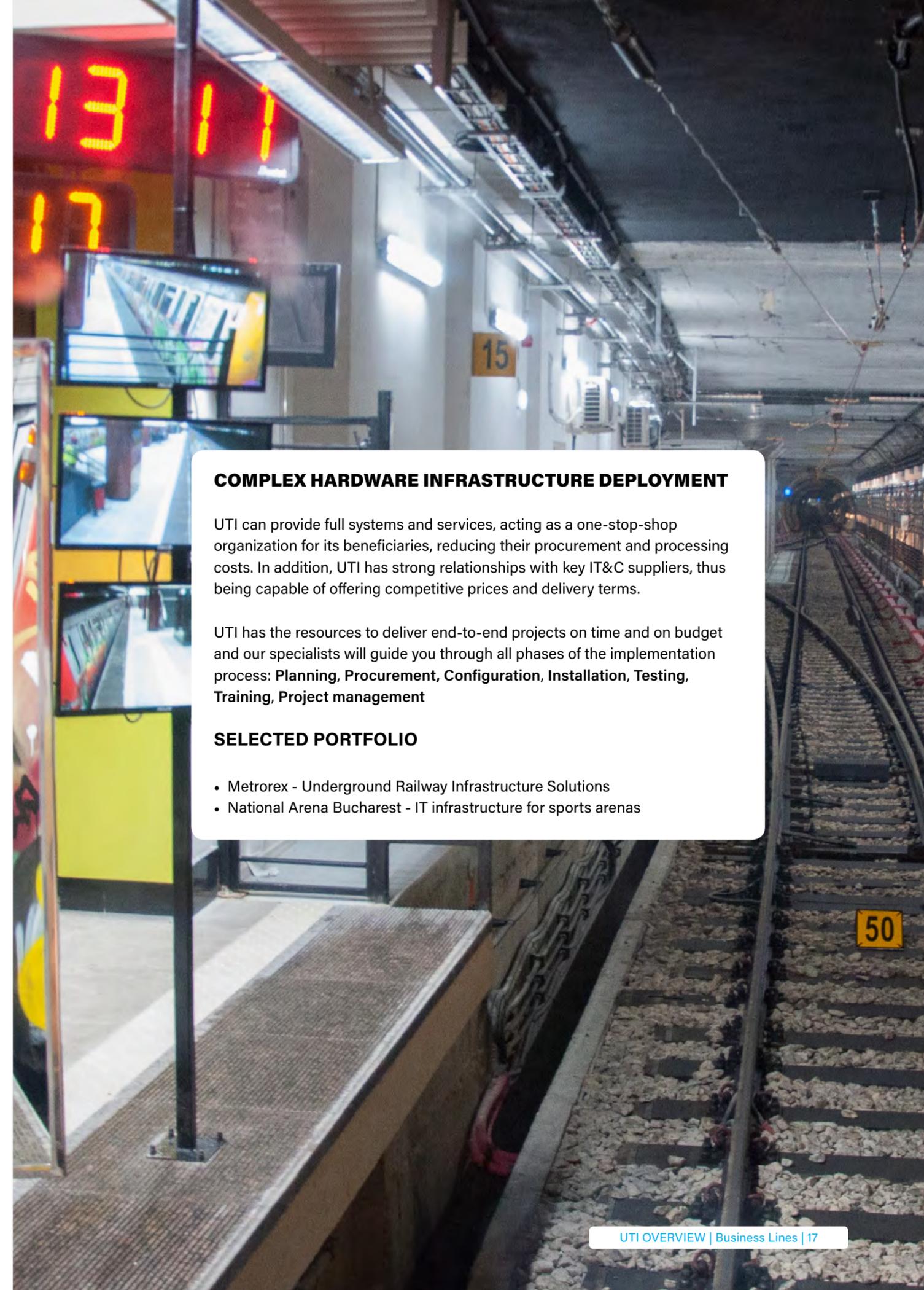
Emergency Situations Management Center, Bucharest

National Authority for Management and Regulation in Communications, Romania
Number portability

Electronic and Postal Communications Authority, Albania
Number portability

The National Agency for Reproduction and Amelioration in Zootechnics
Equine registration system

Henri Coanda International Airport, Bucharest
Airport operation management system



COMPLEX HARDWARE INFRASTRUCTURE DEPLOYMENT

UTI can provide full systems and services, acting as a one-stop-shop organization for its beneficiaries, reducing their procurement and processing costs. In addition, UTI has strong relationships with key IT&C suppliers, thus being capable of offering competitive prices and delivery terms.

UTI has the resources to deliver end-to-end projects on time and on budget and our specialists will guide you through all phases of the implementation process: **Planning, Procurement, Configuration, Installation, Testing, Training, Project management**

SELECTED PORTFOLIO

- Metrorex - Underground Railway Infrastructure Solutions
- National Arena Bucharest - IT infrastructure for sports arenas



Intelligent Transportation Solutions

The transportation sector is under constant pressure due to passenger volume increase, growing urbanization, pressure to optimize costs, the need to integrate different means of transport, as well as the need to protect the environment.

UTI is a strong regional player in the field of public transportation and traffic systems and offers an extensive portfolio of solutions: traffic control and management, communications, public transportation management, automated fare collection, increasing the efficiency of transportation systems and delivering improved safety, lower costs, and improved passenger services.

KEY FACTS

- Proprietary traffic control and fare collection solutions
- National leader of integrated traffic management solutions
- Strong regional presence with projects in Poland and Bulgaria
- Reliable partnerships with technology providers



URBAN TRAFFIC MANAGEMENT

The challenge of having a smooth traffic and a modern and perfectly controlled transportation system in a city can be answered with up-to-date solutions that are both affordable for any municipality and environment-friendly. UTI meets the need of cities to have a smooth traffic, takes up the challenge and provides the most comfortable, the safest, and the most cost-effective solution: an integrated traffic management system.

Our solution consists of several independent subsystems, functionally interconnected through a metropolitan communication network:

- Traffic Control
- Infrastructure equipment
- Video surveillance
- Parking management
- Passage management

SELECTED PORTFOLIO

- Szczecin, Poland - Integrated Traffic Management System
- Kalisz, Poland - Integrated Traffic Management System
- Bucharest, Romania - Adaptive integrated traffic management system
- Craiova, Romania - Integrated Traffic Management System
- Galati, Romania - Adaptive integrated traffic management system
- Bucharest, Romania - Passageways management
- Iași, Romania - Adaptive Traffic Management System
- Sofia, Bulgaria - Maintenance of the street traffic lights system
- Deva, Romania - Traffic management and video surveillance solution
- Bucharest, Romania - Overpass management
- Bucharest, Romania - Open parking system
- Cluj Napoca, Romania - Closed parking solution - Cluj Arena



Intelligent Transportation Solutions

PUBLIC TRANSPORTATION MANAGEMENT

As urban population grows and traffic is put under a lot of pressure, public transportation will get to play a very important role in urban traffic.

Priority to means of public transport will play a major role in rendering it more attractive to passengers and in turning it in a favorite means of travel.

With our solutions, passengers enjoy smooth transportation within the city using different means of transport, efficient time management, and easy access to services. Also, our solutions help transportation companies reduce operational costs and improve services.

- Public Transportation Priority
- Passenger Information Systems
- Vehicle Management
- Back Office Solutions

SELECTED PORTFOLIO

- Burgas, Bulgaria - Integrated public transportation management system
- Brasov, Romania - Integrated public transportation management system

INTERURBAN TRAFFIC MANAGEMENT

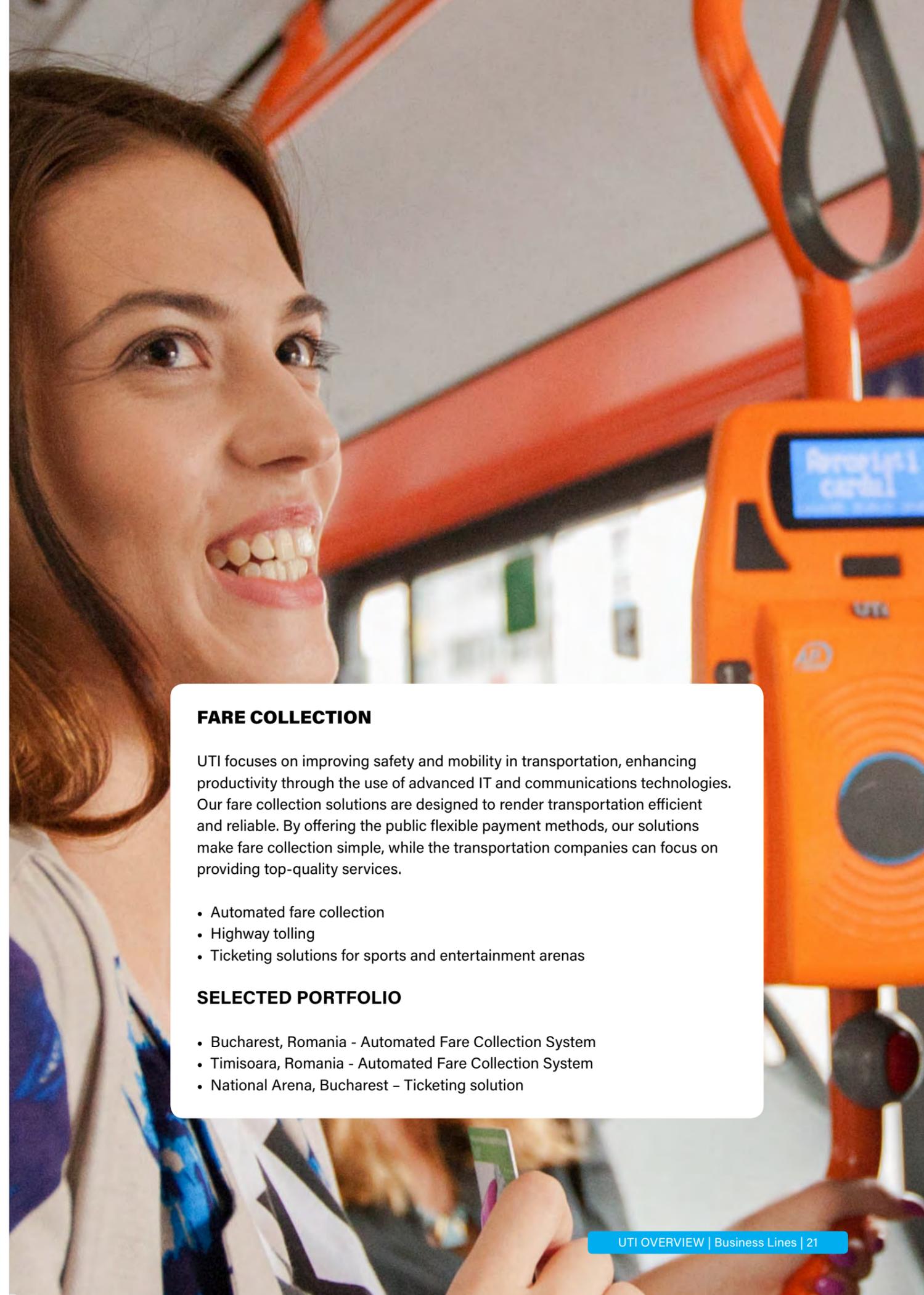
When traveling, gathering and analyzing information about traffic and road conditions, as well as providing real-time information to drivers are of paramount importance. UTI supplies reliable highway and tunnel traffic management systems and solutions that allow drivers to be informed and stress-free while driving.

Our solutions help to increase road safety by improving traffic flow and contribute to fuel savings and environment protection.

- Traffic incident detection system
- Metrological systems
- Vehicle weight in motion and classification
- Video Surveillance
- Variable message signs

SELECTED PORTFOLIO

- Romanian National Company of Road Infrastructure Management - Highway traffic management system for Medgidia Constanta Highway
- Romanian National Company of Road Infrastructure Management - Electronic Fare collection system, Bucharest - Constanta highway



FARE COLLECTION

UTI focuses on improving safety and mobility in transportation, enhancing productivity through the use of advanced IT and communications technologies. Our fare collection solutions are designed to render transportation efficient and reliable. By offering the public flexible payment methods, our solutions make fare collection simple, while the transportation companies can focus on providing top-quality services.

- Automated fare collection
- Highway tolling
- Ticketing solutions for sports and entertainment arenas

SELECTED PORTFOLIO

- Bucharest, Romania - Automated Fare Collection System
- Timisoara, Romania - Automated Fare Collection System
- National Arena, Bucharest - Ticketing solution



Construction and Installations Business Line

We provide a wide range of construction and engineering services for civil, industrial and urban infrastructure projects, from design to build. We have the technical and logistical capability to deliver projects of any size, adapted to the personalized needs and budgets, while ensuring maximum quality and safety.

Our efficient and sustainable solutions are addressed to a wide array of market segments, such as: transport, industry, real-estate, public infrastructure and administration.

KEY FACTS

- More than 200 civil and industrial infrastructure projects completed since 2000
- Wide portfolio of permits and certifications
- Quality management system implemented and recognized by the bodies in force
- Main supplier for construction and technical services for airport infrastructure in Romania
- Proven best practice in project management and construction site coordination.



GENERAL CONTRACTING

Our experienced staff has the technical and management skills to develop, manage and control any type of construction project and provide our clients with cost-effective, energy efficient, stand-alone or integrated solutions from a single source.

- Consultancy and project management
- Management of construction permitting and legal authorization processes
- Procurement and subcontractors management
- Development and/or review of technical specifications
- Site management (electrical, mechanical, sanitary and security)
- Design and built of the technical installations ensuring the facility functioning and safety
- Demolitions, repairs and renovations
- Interior and exterior refurbishment and design works
- Access infrastructure works (roads, alleys, car parking platforms, sewerage network, etc.)
- Cost estimations and budgeting

ENGINEERING INSTALLATIONS

We deliver turnkey projects, from design to build, covering the complete range of technical installations ensuring the functioning and safety of build environments.

Electrical systems

- Medium and low voltage
- Indoor and outdoor electrical and lighting installations
- Airport and runway lighting installations
- Sports and public venues special lighting
- Back-up and auxiliary power generation
- Protection and measuring equipment (authorized PRAM laboratory)
- Earthing and anti-lightning systems

Low currents systems

- Physical security
- Fire security
- Telecommunications

Electrical panels (custom designed)

- Low voltage distribution panels
- SCADA automation and control panels

Mechanical

- Heating, ventilation and air-conditioning
- Refrigeration
- Smoke exhaust
- People and baggage transport

Plumbing and sanitary

- Water supply systems
- Drainage and sewerage installations
- Fire extinguishing systems

Building automation

- Temperature and lighting management and control solutions
- Integrated security and access control systems
- Energy consumption metering and monitoring
- Dispatch and integrated video monitoring solutions
- Integrated Building Management Solutions (BMS)
- SCADA applications



Construction and Installations Business Line

SELECTED PORTFOLIO

CIVIL CONSTRUCTION PROJECTS

- Park Lake Mall
- Green Court, Bucharest
- Bucharest Emergency Situations Management Center
- UTI Business Center
- Bucharest World Trade Center
- Bucharest Financial Plaza
- Union International Center
- Neocity Tower
- Charles de Gaulle Plaza
- Olympic House, Bucharest

EDUCATION HALLS

- Veterinary Hospital within the University of Agronomic Sciences and Veterinary Medicine, Bucharest
- Research and education greenhouse within the University of Agronomic Sciences and Veterinary Medicine, Bucharest
- National School of Political Science and Public Administration, Bucharest
- The Faculty of Biology, Bucharest

HOSPITALS

- Valcea Emergency Hospital
- Prof. Dr. Bagdasar Arseni Emergency Hospital

URBAN REGENERATION

- Botosani Municipality - Urban center rehabilitation
- Vaslui Municipality - Urban center rehabilitation
- Craiova Municipality - Urban landscape rehabilitation and automated artesian fountains complex
- Mamaia Esplanade - Public lighting rehabilitation and modernization
- Alexandria Municipality - Public lighting and telemanagement system
- Bragadiru City Hall - Public lighting modernization

AIRPORTS

- Henri Coanda International Airport, Bucharest
- Avram Iancu International Airport, Cluj-Napoca
- Aurel Vlaicu International Airport, Bucharest
- Iași International Airport
- George Enescu International Airport, Bacau
- Satu Mare International Airport
- Varna International Airport
- ROMATSA (Romanian Air Traffic Services Administration)

UNDERGROUND TRANSPORT

- Bucharest Underground Public Transportation Company, Metrorex
- Varsow Metro

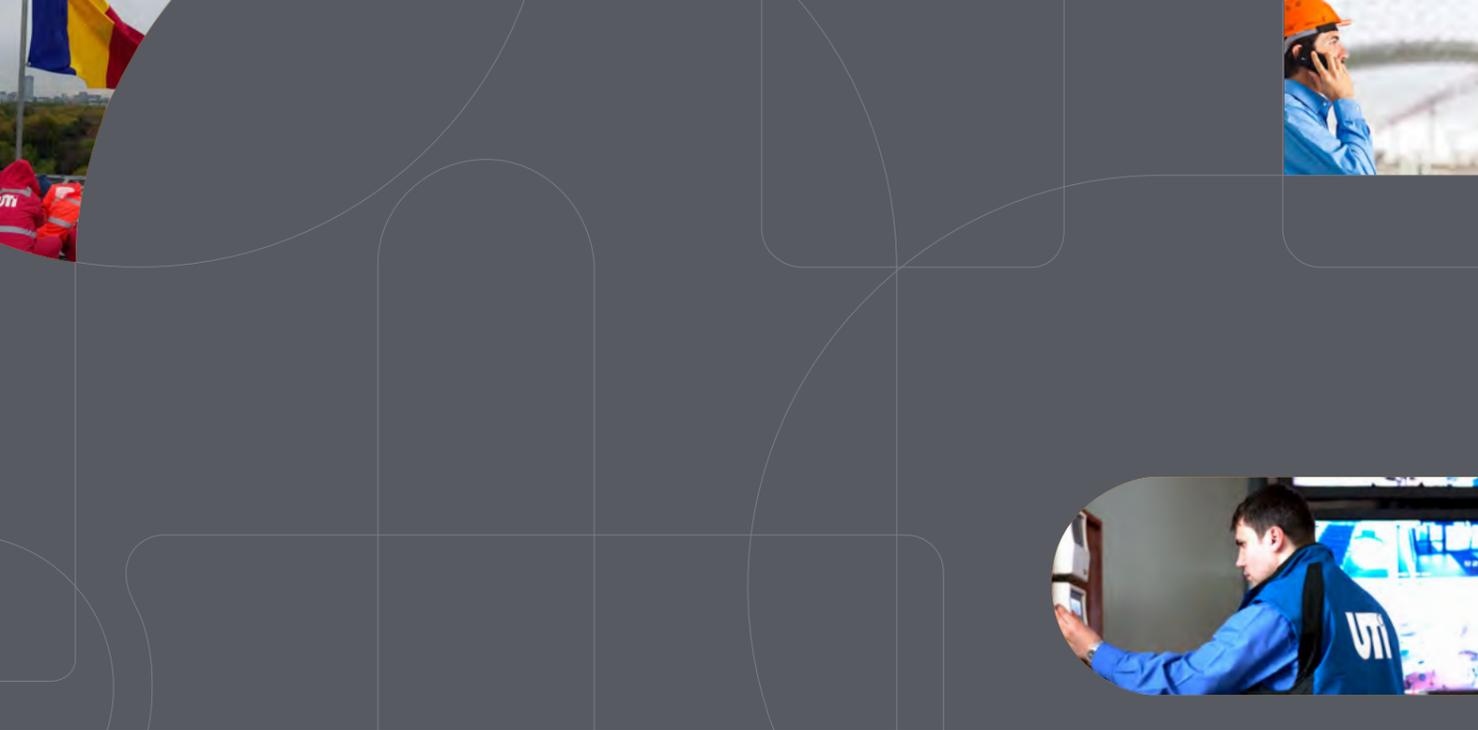
SPORTS AND ENTERTAINMENT VENUES

- National Arena, Bucharest
- Cluj Arena
- Polyvalent Hall, Craiova
- Water Park Craiova
- Mihai Flamaropol Ice Rink, Bucharest

ENVIRONMENTAL ENGINEERING

- Cluj-Napoca Water Treatment Plant
- Rădăuți Water Treatment Plant
- Dorohoi Water Treatment Plant
- Ocna Sibiului Water Treatment Plant
- Cujmir Solar Plant, Mehedinti





Facility Management

Through its Facility Management business line, UTI offers complete, integrated technical facility management services for any type of building, before and during its construction, as well as in the functioning stage. We provide facility services for more than 3,000 nationwide locations, with dedicated or mobile teams. We have the technical skills, experience and logistic capabilities to take over, fully or partially, the auxiliary administrative responsibilities of our clients, while enabling them to better focus on their core business and profit generating activities.

KEY FACTS

- Integration and customization capabilities
- More than 600 licensed and experienced maintenance specialists
- 140-vehicle intervention car fleet to deliver fast services
- Computerized facility management planning and reporting
- Strong technology and equipment supply partnerships
- Call center 24/7



OUR SERVICES

TECHNICAL FACILITY MANAGEMENT

UTI offers comprehensive solutions and services for the safe and economical operation of a broad range of technical systems and equipment, ensuring the functioning of any facility (office building, hospital, plant, retail space, hotel, sports venue, governmental/administrative office, etc.)

Preventive and corrective facility management for:

- Electrical interior and exterior lighting installations
- HVAC and refrigeration systems
- Fire protection systems
- Plumbing and sanitary installations
- Low currents systems
- Technical checks required by the national laws (PRAM, RSVTI, thermal imaging)
- Building services: repairs and refurbishments, joinery and locksmiths, relocations

TECHNICAL SUPPORT SERVICES

- Technical and energy inspections / audits
- Technical assistance for systems upgrade / extensions / relocations
- Monitoring and operation of electro-mechanical equipment with authorized personnel
- Operation and monitoring of building management systems (BMS)
- Dispatching
- Energy consumption monitoring and reporting
- Building operation technical documents management and permitting
- Computerized management facility management and reporting (Archibus Solution)
- Fleet monitoring and management
- Assets and stocks inventory
- Call-center 27/7

ENGINEERING AND PROJECT MANAGEMENT SERVICES FOR FITOUTS AND CONSTRUCTION WORKS

- Technical consultancy and project management
- User training and technical documentation elaboration
- Various integrations into building and security management applications
- Design and build
- Testing and verification

SELECTED PORTFOLIO

OFFICE BUILDINGS

- UTI Business Center (14.000 m²)
- Romanian Civil Aviation Authority (4,400 m²)
- Aviatorilor 8 Building, NEPI (over 7000 m²)

NETWORK ORGANIZATIONS

- Raiffeisen Bank (475 nationwide locations)
- BRD (570 nationwide locations)
- OMV-PETROM (336 nationwide locations)
- Engie (50 nationwide locations)
- Apa Nova (82 locations, Bucharest)

COMMERCIAL BUILDINGS

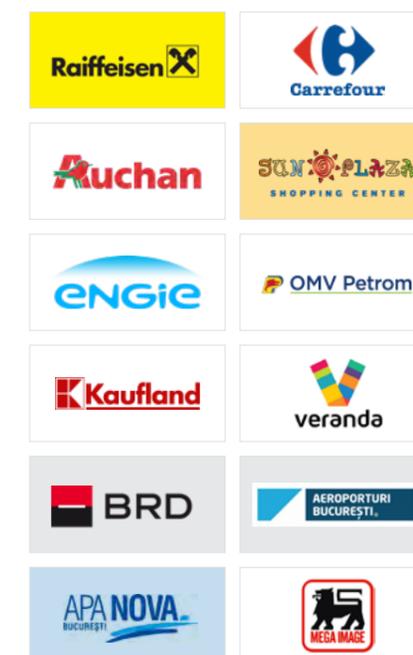
- Sun Plaza Mall, Bucharest (210.000 m²)
- Veranda Mall, Bucharest (30.000 m²)
- Auchan (34 nationwide locations)
- Carrefour (48 nationwide locations)
- Kaufland (48 nationwide locations)
- Mega Image (90 nationwide locations)

AIRPORTS

- Henri Coanda International Airport, Bucharest
- Avram Iancu International Airport, Cluj-Napoca
- Sibiu International Airport

SPORTS AND LEISURE FACILITIES

- National Arena, Bucharest (108.000 m²)





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FACILITY MANAGEMENT

CONSTRUCTIONS
AND INSTALLATIONS

INTELLIGENT
TRANSPORTATION
SOLUTIONS

SECURITY SYSTEMS



INFORMATION
TECHNOLOGY AND
COMMUNICATION

